

# FBA FLOW

AI Copilot for Amazon sellers

# Amazon's 3P marketplace generates \$960M+ yet US sellers lack AI-native infrastructure

**\$960M+**

Amazon 3P GMV

**1.9M**

Active sellers

**0**

AI-native platforms  
for US sellers

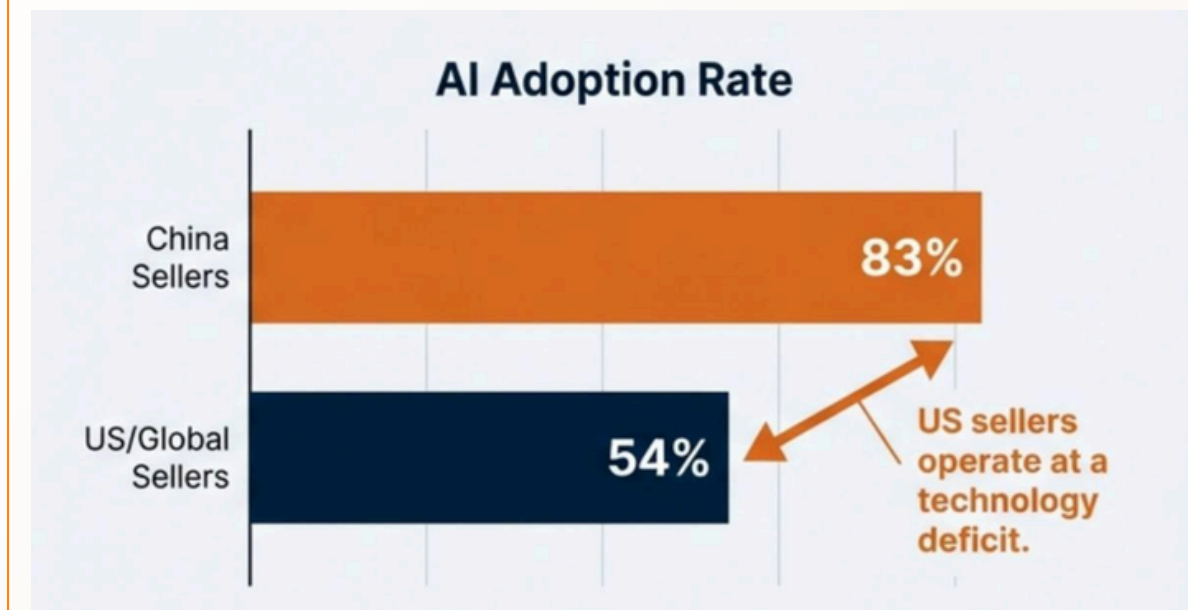
The market is massive, but US sellers are fighting with outdated weapons

# Problem


## High cost product launch:

- **+/- 2 week** Market research
- **+/- \$2k/month** spent on content

## The Threat: The Chinese AI gap



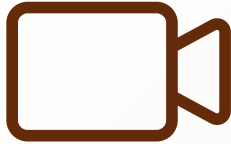
# One AI platform replacing 10 tools and weeks of manual labor



**Built**

**Research Agents**

The GO/NO-GO decision engine. Delivers reasoning in 10 minutes



**Built**

**Video Studio**

AI-generated UGC Product Videos



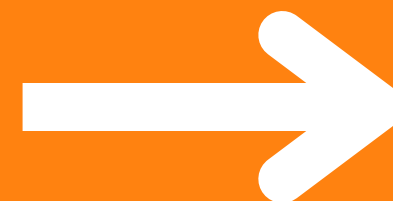
**Coming Q2 2026**

**Analytics**

Dashboard, Sales report, Ads report, inventory management

**BEFORE**

2 Weeks + \$2,000 cost



**AFTER**

20 Minutes + \$99/mo subscription

OUR TOOLS

# Two Powerful Tools, One Platform

1

AI-POWERED ANALYSIS

## Marketplace Analysis

Make data-driven decisions with AI-powered market research

Validate Niche

Analyze Competitor

Find Opportunities

77  
Total Analyses

17  
Niche Validations

52  
Opportunity Finds

31  
Completed

Marketplace Analysis

2



UGC Video Generation

# Marketplace analysis



finds the right niche based on the selected budget.

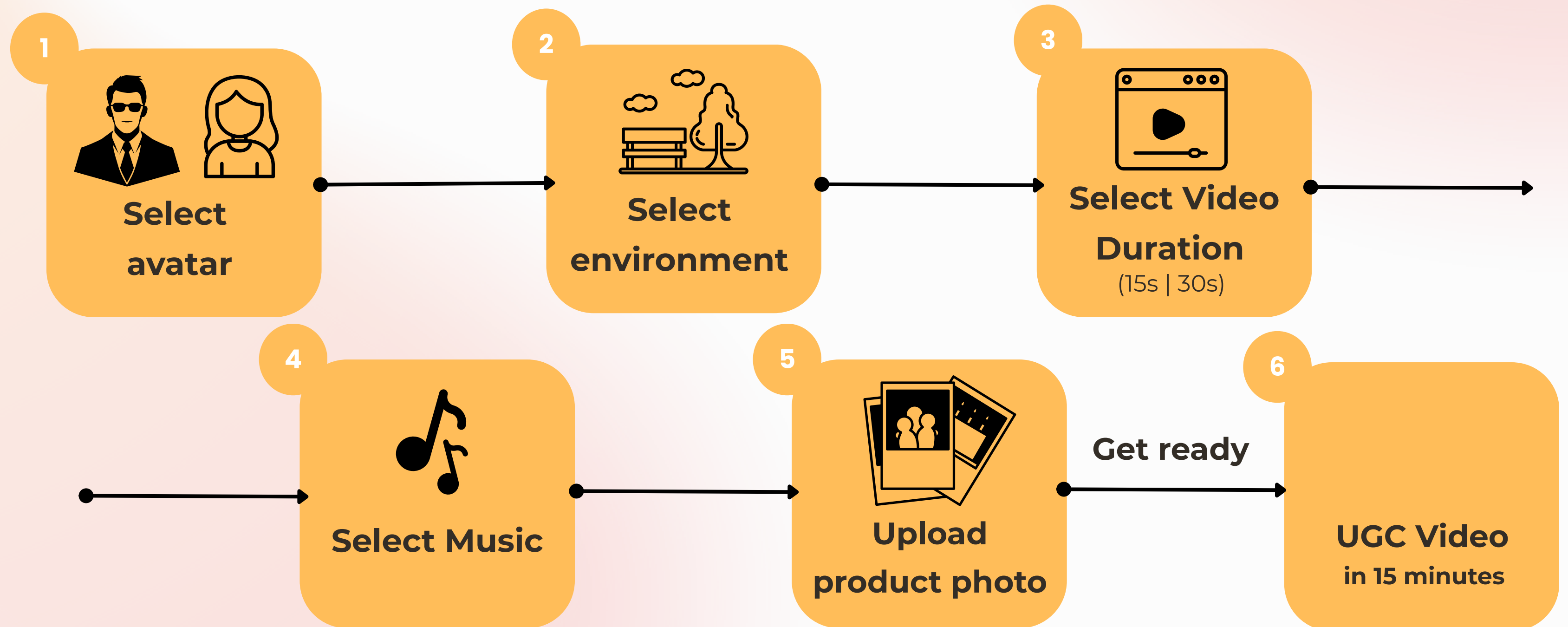


deep analysis of the selected niche.



deep analysis of chosen competitor.

# UGC Video Generation



# High-margin SaaS economics with a clear path to profitability

## Starter

**\$39** /month

- ✓ AI Product Research
- ✓ Market Analysis
- ✓ Competitor Tracking

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Perfect for beginners

**MOST POPULAR**

## Pro

**\$79** /month

- ✓ Everything in Starter
- ✓ 10 UGC videos
- ✓ Provide description + Upload photo = 15 sec UGC video.

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Best value for growth

## Ultra

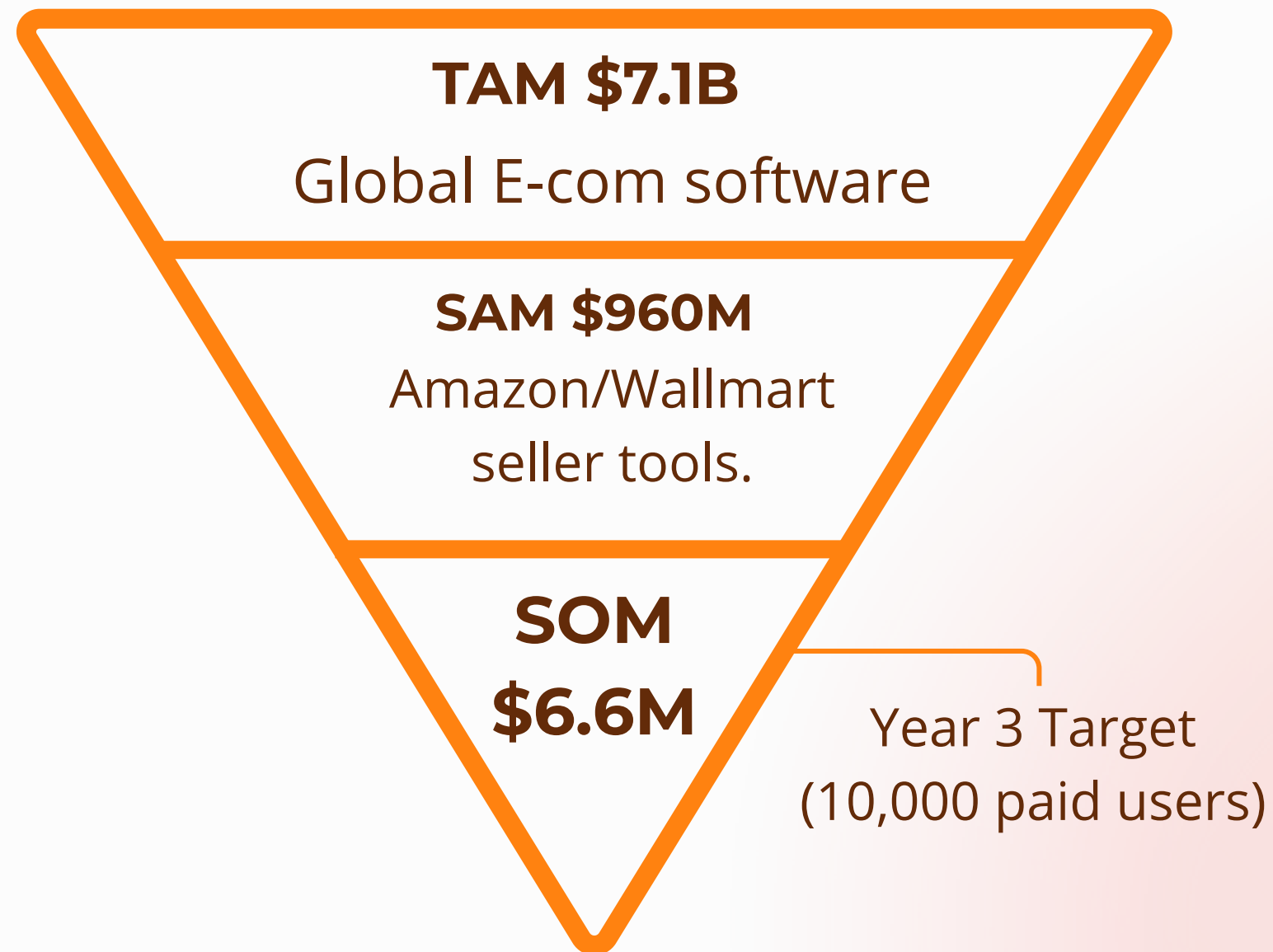
**\$99** /month

- ✓ Everything Unlimited
- ✓ 15 UGC video
- ✓ Specific flow for selected niches, choose: Avatar, background, duration, music = AI Video.

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For power sellers

# A \$7.1B market consolidating around AI-native solutions



## The “Grinder” ICP

Ideal customer: 6-24 month experience  
\$10K-\$100K/mo revenue, actively spending  
~\$319/mo on legacy tools

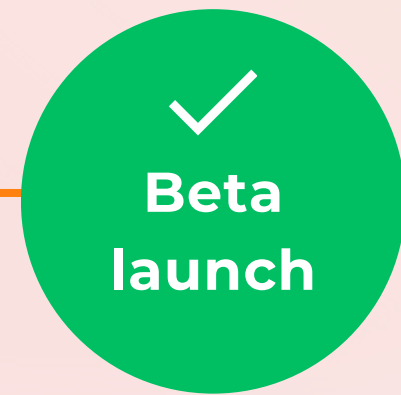
## Market Validator

Carbon6 acquired for **\$210M** in Jan 2025.  
This proves significant exit potential for  
specialized tools.

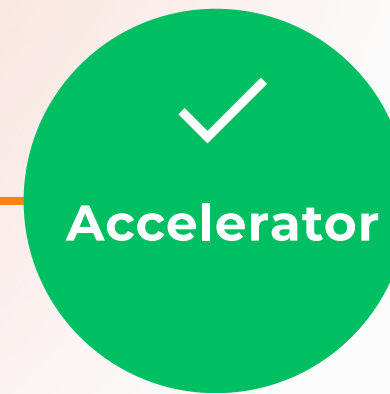
# Validated Velocity: MVP live and iterating



3 AI Research Agents Live  
AI UGC generator



20 Beta Users,  
1 Enterprise - negotiating



Accepted into UzCombinator Cohort 1













**Growth Target**  
1000 Paying Customers  
\$50k + MRR

## Tech Stack Maturity

- V2 Prompt Architecture Complete
- Applied to YC S26



# Incumbents sell raw data. We sell actionable decisions

<b>Feature</b>	<b>Legacy Tools</b> (Jungle Scout / Helium 10, Carbon6)	<b>FBA FLOW</b>
Output Type	 Spreadsheets of Data	 Decisions (GO/NO-GO)
Workflow	 Research Only	 Research + Content Generation
AI Architecture	 Bolt-on Features	 Agent-Native System
Speed to Launch	 <b>2 Weeks</b> 	 <b>12 Minutes</b> 

# Financing the path to \$50K MMR and 500 customers

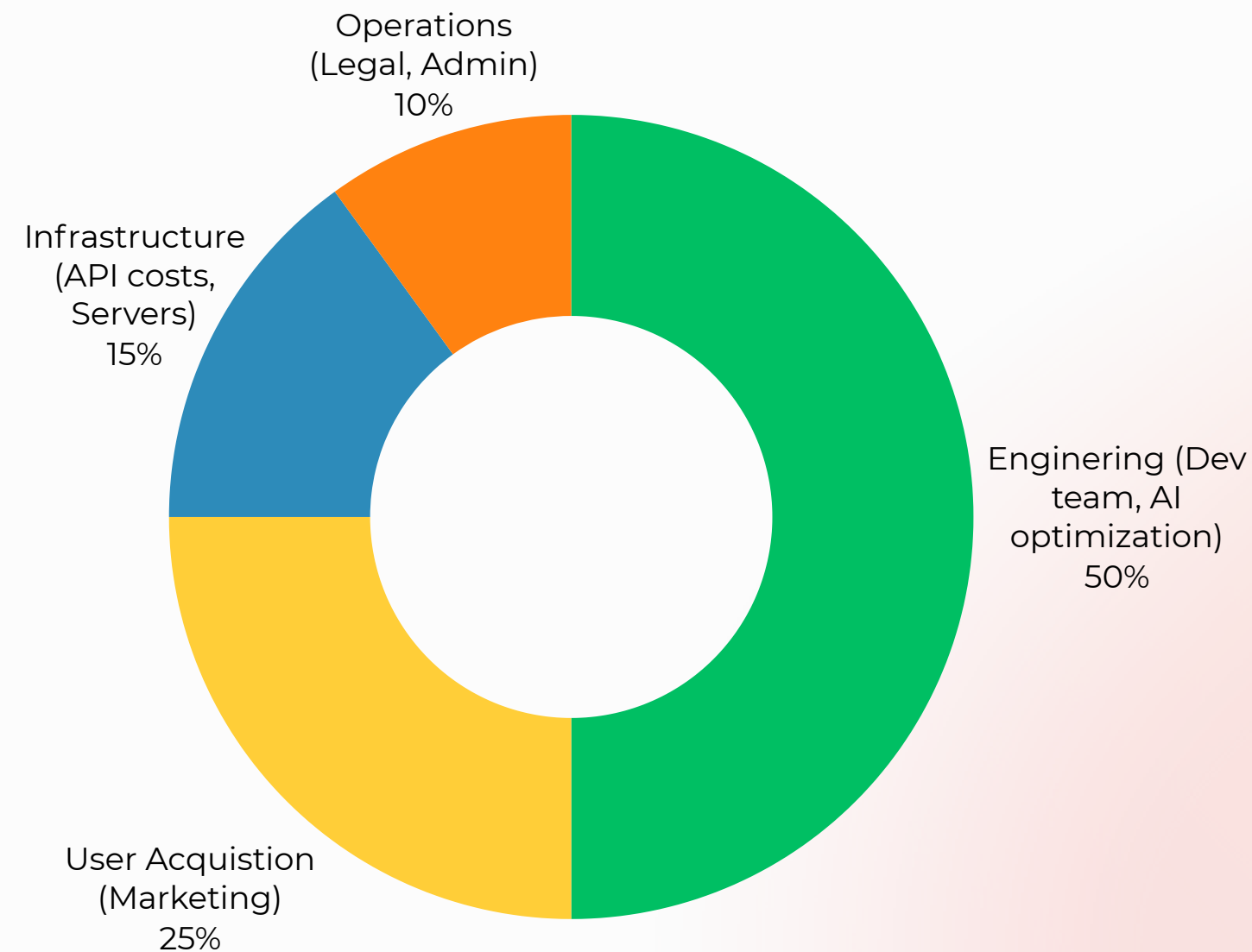
## The Ask

**\$150K-**

**\$250K**

**Pre-Seed Round**

## Use of Funds



## 12-Month Outcomes

- ✓ Reach 1000 paying customers.
- ✓ Achieve \$50K MRR.
- ✓ Walmart & Tik Tok Shop expansion.
- ✓ Ready for Seed Round / YC

# Scientist founders with a proven execution team.



**Jamshid Turaev**  
CEO

- ✓ Hired CEO of a \$20M revenue company.
- ✓ Founded two previous businesses.
- ✓ PhD Researcher.



**Sukhrob Golibboyev**  
CTO

- ✓ Stanford AI Graduate Certificate.
- ✓ Microsoft – Sr. SWE, 6y. exp. Building ML data infra for enterprise
- ✓ Government AI advisor

## The extended Team

8-person Execution team and **in house Marketing** engine built!

/ Developers

Designers

AI Specialists

AI Video  
Production

# Appendix: Macro Tailwinds & Why Now

## AI Adoption Surge



**80% of Amazon sellers  
use AI tools in 2025**

(up from ~50% in 2023)

## Market Growth



**AI in e-commerce  
growing at 24% CAGR**

(\$7.7B to \$64B by 2034)

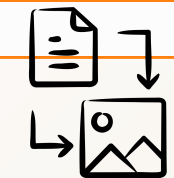
## Chinese Dominance



**Chinese sellers now represent  
>50% of the marketplace**

driving urgent need for US seller  
efficiency tools.

## Tech Enablement



**GPT-4 Vision + Claude enable  
multi-modal analysis (images + text)**  
that was impossible 2 years ago.

# Appendix: Market Validation & Comparable Exits

## Exit Comparables



**Carbon6**

**\$210M** Exit (~7x Revenue) in Jan 2025.



**Pacvue/Assembly**

**\$1B+** valuation.



**Threecolts**

Raised \$200M+ with **6x YoY growth**

## Exit Comparables



**Queen.ai**

\$10M Seed (AI marketing agents).



**Searchable**

\$4M seed (AI performance marketing)



**Keeyu**

\$2.3M Pre-Seed (AI resolution)



The e-commerce tool stack is being rebuilt by AI, and capital is flowing to the architects

# Contact Us

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